











S. Guruprasad

Team

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Course

New Service Design and Development

Discipline

Strategic Design Management

Batch

2018

Week

13 Jan 2020-14 Feb 2020



National Institute of Design



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Weeks of Research & Planning



Days of Running Prototype



Nature Journeys crafted



32 people now closer to nature

LEARNINGS

PROCESS

Research	 Carrying out a research process to find the user need. Identification of latent need. Then carrying out research to find how to fulfill that need Ideating around the latent needs
Planning	 Curating activities to meet the requirements of people identified through research process Finding the right external agent and communicating with them to get tasks done for the service prototype (collaboration).
Budgeting	 Planning the budget for the service launch. Optimising the cost incurred to launch the service Collaborating with team members to reach a decision. Setting the price for the service.
Back-end Process	 Seamless integration of back-end processes for an easy, effortless experience for the users. Constant discussion with team members and mentor for efficient learning. Also taking feedback from fellow batchmates helped us in iteration process of our service prototype.
Execution	 Handling unforeseen circumstances without disturbing the flow of service Multitasking (Updating users via social media, messages, etc), Learning and performing roles of other agents whenever needed. Being supportive and encouraging other team members when things don't go as planned while delivering service. Iterating and re-iterating based on feedback received.
Post-Service	 When we analysed of the received feedback, reflection and re-iterated our service, we noticed different behavior patterns, sometimes it worked in favour for us, sometimes not. Ensuring post-service connection through social media, personal messages, etc. helped us stay connected to our users and acted as a great marketing tool.

LEARNING

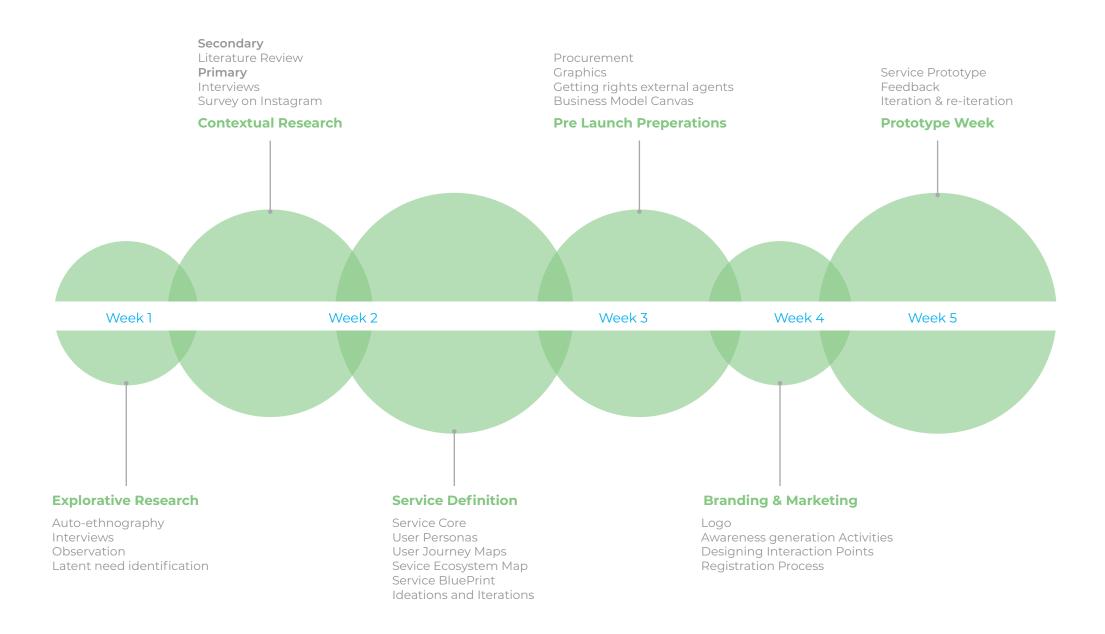
Introducing Tress & Toes

The team started the research by trying to find a gap in the dayto-day life of students of NID, Gandhinagar campus and people in close vicinity of the campus, such as small business owners, students from other campuses, faculties, kids, IT company workers, housewives, etc.

During the research, multiple elements came into spotlight that had a scope of service being designed around it. The three prominent keywords that the Trees & Toes team selected were **Open Air Something, Interaction with Nature and Literacy**.

A context was then defined as **Promoting interaction with nature and enriching the users by providing nature literacy**. A constantly hectic life and growing urban civilization has led all of us on the path of being disconnected with nature and not even being aware of it. Through this service, we aimed at ENRICHING our users by serving them through nature-oriented activities that helped them **Engage** with, **Learn** from and get **Closer to Nature**.

TIMELINE



DETAILED PROCESS



PRIMARY RESEARCH

INTERVIEW GUIDE

- 1. Do you like spending time outdoors? y/n; why?
- 2. What is your definition of outdoor? What activities does it involve?
- 3. What do you associate nature with?
- 4. How do you feel in nature?
- 5. What do you like about nature?
- 6. What is your definition of a break?
- 7. What do you do when bored/lonely?
- 8. Favourite outdoor activities as a kid?
- 9. Why don't you interact with nature more?
- 10. Where do you like going for vacations? Why?
- 11. Take on current lifestyle of people and association with nature
- 12. Why do you think people are disconnected to nature?

USER INTERVIEW

USER 1

What do they associate nature with? Wildlife, Insects

How do you feel in nature? Relaxed, free, energetic, De-stressed, Light, Laid-back

What do they like about nature? Unobstructed view, Watching sunset and sunrise

What do they do when bored/lonely? Sleep, go out (away from known people), Riding, Shopping, Eating, Laptop, Gym

Favourite outdoor activities as a kid? Hide-n-seek, Football, Cricket

Favourite place in campus? Hammock, Amphitheatre, Khopcha green pathway

Why don't they interact with nature more?

Hectic schedule, Less time, Does not consider campus as nature Distance is a problem when wanting to avail nature camps Want the weather to be pleasant

Where do they like going for vacations? Mountains, Beaches

Why do they like going to these places for vacation? Excitement, Desire for exotic things, Break from mundane activities, Refreshing, Healing (emotionally), Feels like everything is reset when they come back, Unwinding, Sound

USER 2

What do u do when you feel lonely? Star gazing, smoking cigarette in room, with nature for peace

What is your definition of outdoor? What activities does it involve? Cycling, Hangout with friends, Daily chores, buying stuff

Do vou like spending time outdoor?

Depends. When there is no work like strolling in evening. When there is work time flies, get time on Sat-Sun, but that also spent in room, no work, laziness, when i get what i need in my room then why should i get out

Nature k saath khaali dimaag se baitho toh accha hota hai. Nature helps to enhance our senses. It cannot help in building our skills

Which game do you like? Do you play any outdoor games Badminton, Football, Frisbee. Used to play but left it because of backpain and lack of time

What is the best thing that you like about nature? Why? Nature is mysterious. Nature is always changing. It is not static. There is no pattern in nature. A bird won't drink water in the same way. The sun's shades always keeps on changing. Shape of cloud is not fixed. Every moment is revelation

What is your take on current lifestyle of people and their association with nature?

Sabka apna tarika hota hai. Experiences har kisi k alag hai aur behavior usi se shape hote hain.

Organic- not everyone knows about it. Who have read about it only know

Where do you travel for vacation? Why?

Hill station- peace, shaanti, door door tak dikhta hai, love to see. Would like to touch and hold snow

What do you like about nature?

Nature ke saamne aadmi ko apni aukaat dikhti hai Nature is always changing. It is not static. There is no pattern in nature. A bird won't drink water in the same way. The sun's shades always keeps on changing. Shape of cloud is not fixed. Every moment is revelation

What would u like in as a nature service?

Organic Birds/Pond/Trees Bada Area Ayurveda Mini ecosystem

USER 3

What do you do when you feel lonely?

like to walk but don't have time, strolling in park, nature: peace and calm, under a tree very peaceful and calm sit for hours and have conversation spending time with myself.

Why are you not able to spend time with nature?

Surrounded by nature is not necessity bt I like it. I have accepted my current lifestyle. but if there is an opportunity then I would love to spend time with nature

Life is already occupied so taking out leisure for nature is difficult also there is no access to parks or something like that parks have become place for couples to do their thing and few kids enjoying.

Idea of hanging out and coolness has changed, hanging out means clubbing and that sort of thing

Finding a companion is also difficult these days, I want to go out with someone...any friend....but it becomes difficult. I am not a loner.

What do you like about nature?

nature is clean, not corrupted, u don't have to invest in it, its natural, I don't have to do anything

Why do people feel disconnected to nature?

present day parks like indoor or Swarnima....is not engaging, I don't find much to do in it

technology overdose is one reason,

we are not environmentally conscious being

course on sustainability, so many plastics and paper used

life span is short so people are not very responsible

access to nature is difficult, most of the times it is artificial, our mind has forgotten of its availability

exposure to nature in childhood make people more literate about nature

What would you like in a service that is nature inspired?

nature is silent companion, shades wind bird, no complain people want technology of today with elements of childhood(nature, plastic trees in backyard)

USER 4

What is nature for you?

for me everything is nature. buildings, technology....all is nature...part of evolution

What do you like about nature?

like to be in contact with nature....when happy....even when in tension he sees no difference in tech and nature...everything is nature tare dekhne ka shauk, aasmann dekhne ka shauk

What do you do when you feel connected to nature?

ask many question while seeing....many inquiries...about himself and about the universe

Do like alone time aur community gathering time when in contact with nature?

likes companionship with selected few like being in room alone, walking alone Do you do nature photography? Stopped doing nature photography ab maze nhi aata nature photography me field is saturated in nature photography

Why did you do nature photography earlier?

visually appeal ki vajah se nature photography ki

Do you feel people are disconnected to nature?

jo bhai hona hai hga. koi nature ko rok nhi sakta we just speculate...nothing is fixed

Do you name of the trees around you?

doesn't know name of trees not interest and also doesn't feel need to learn those things

Do you feel nature enhances creativity?

inspiration from nature is best because design and structure of nature is best and stable therefore inspired design would also be stable

USER 5

Words that you associate with nature?

nature= inspiration, relation, connection, thought

Do you like spending time with nature?

loves nature....but also depends....depends on place, view, adventure

Perception about nature?

sometimes nature is scary...because u don't know what is next...it is uncertain, nature is away from crowd

Alone time or community gathering?

might like companionship but also alone time alone= appreciate it, roam here and there he is a wanderer but also can't be alone so hangs out with 2-3 people

Do you do nature photography?

nature photography has been reduced...because of the course structure everyone is photographing nature,,, same things getting repeated how to do something different with nature

Would you like study time with nature?

can read and ideate in silence

Do you wake up early?

he wants to wake up early but work is his priority, agar karma karte karte late ho gaya rant me too such nhi ugh paaunga raat me nind Shi aati....vo problem hai

log apne kaam me involve ho gaye hain...log anjaane me nature se door ho rahe hain...process of evolution

people in IT is so frustrated doing 9-5 job that sat sun they also go out closer to nature

Do you feel people are disconnected with nature?

log apne kaam me involve ho gaye hain...log anjaane me nature se door ho rahe hain...process of evolution

people in IT is so frustrated doing 9-5 job that sat sun they also go out closer to nature

Can you name the trees around you?

can identify some common names like bamboo, mango, peepul etc childhood: his mother did gardening...so he knows vegetable and all

GROUP INTERVIEW

Do you like spending time outdoors? yes/no. Why?

- · Yes, not adventure, enjoying time with friends, Pushkar
- Yes, i dont do it often. Feel suffocated after a point indoors. Need view
- · Yes, refreshing. Trees. Connect with nature
- Yes. feel nice. Independent, freedom. Control on what you doing. Break from monotonous life.

What is your definition of outdoor? What activities does it involve?

- · Walks, runs
- · No roof, amphitheatre
- · UNO game, food, cooking
- Depends on situation. Nid not able to escape. Pramukh see sky, stars. Trees. No hindrance to vision. More like Almora trip, but still need comfort. Traces of human existence.
- · Going to nature. Bangalore parks. Air quality, sound. Trees around
- Greenary necessary. Open fresh air. Flowers and plants even better. Prefer silence. Able to see space and spend some time looking at it.

What do they associate nature with?

- Wildlife, Insects
- Nostalgia
- · Open air
- · Love green
- · Particular amount of light, Greenery, Open area

How do you feel in nature?

- · Relaxed, free, energetic,
- · De-stressed, Light, Laid-back
- · Freedom, Challenging, Exploration
- · Feels better physically (Headache reduced when he stepped out)
- · Rustling leaves, raindrops, etc. helps relieve mental stress
- Refreshing
- Нарру
- Connected
- Refreshed might be a word. Feels like all stress is gone. You feel small, like your issues are nothing. Relaxed+scared at same time.

Greenary?

 That's must. Greenary+ water body. Water -vast expanse, sound of sea calming. Wind. some sight of interest. When i go home, visit beach at least once

What do they like about nature?

- Unobstructed view
- Watching sunset and sunrise
- · Likes spending time outside when the weather is moderate
- Trippy without substances
- Star-gazing
- Rainy season
- · Vastness, which makes me feel small.

What do they associate nature with?

- · Wildlife, Insects
- Nostalgia
- · Open air
- Love green
- · Particular amount of light, Greenery, Open area

What do they do when bored/lonely?

- · Sleep, go out (away from known people)
- · Riding, Shopping, Eating
- · Laptop, Gym, Music, Books
- · Never alone, want to spend time alone; dont feel lonely generally
- · Like to spend time with oneself; mediatate

Favourite outdoor activities as a kid?

- · Hide-n-seek, Football, Cricket
- · Cricket, Badminton, Football (Played in dedicated grounds so doesn't associate outdoors with trees, etc)

Favourite place in campus?

· Hammock, Amphitheatre, Khopcha green pathway

Why don't they interact with nature more?

- Hectic schedule, Less time, Does not consider campus as nature
- Distance is a problem when wanting to avail nature camps
- · Want the weather to be pleasant
- · Gets conscious of people seeing him
- Money constraints, family restrictions (vacations)
- Access

Where do they like going for vacations? Why?

- Mountains, Beaches
- Exotic locations (Maximize excitement)
- Jungle, Riverside
- · Warm places, not too cold
- Sea
- Beaches. Like water around
- · Beaches. Kodai, chikmangalur. the people matter.
- Not a beach person mountain person. Would like to live in mountains. Village. Ideal - Andretta - studio, kitchen garden. Wooden home.
- · Idea of vacation around food and culture. Morocco, turkey. Food items to eat rather than places to see.

Why do they like going to these places for vacation?

 Excitement, Desire for exotic things, Break from mundane activities, Refreshing, Healing (emotionally), Feels like everything is reset when they come back, Unwinding

Take on curent lifestyle of people and association with nature

- Trend moving toward bke rides, etc and getting connected with nature
- Reducing. Nature is not just a break. The knowledge about nature is going down.
- People who want to be close with nature, do it. The passionate ones find a way.

Why are people disconnected to nature?

- · People are more adapted to this lifestyle. Workaholics. Artificial race.
- Because they are addicted to devices. Relaxation prefer sensory application.
- Way of life. Pressure to work, sustain life. Artificial way of living.

What is Break for you?

- Movement
- A time when i needn't have to think of work. Pause. Guilt free. Shouldnt think of work. Difficult to strike a balance.
- Sleeping is a break. Office going out. Friends home. Movie. Bike ride. Go out of campus. Greenary sit- no- why? Need organic.
- Nightime is a break. Visual monotony should break. room/lying down at lawn. Sleeping (cant sleep if noise around)

QUANTITATIVE DATA



54.13%

would want to explore & create when outdoor



45.87%

would want to relax outdoor when outdoor



52.69%

Work life stops them from spending time in Nature



16.21%

Technology stops them from spending time in Nature



13.51%

Availability & Accessibility stops them from spending time in Nature



09.45%

Laziness stops them from spending time in Nature



08.10%

Nothing stops them from spending time in Nature



96.16%

positive word association with nature



03.84%

negative word association with nature

AFFINITY MAPPING

How does nature make you feel?

Realisation	Calm- 15	Peaceful-10	Soothing- 3	Energetic	Нарру- 7	Real	Moving away from chaos
Recharged	Ready to deal with what is out there	Gets my senses in rhythm	Purest form of Existence	Connection to Almighty	Feel Free- 4	Grateful- 2	Blessed
Polluted	Lively- 2	Comfortable- 2	Satisfying	Stressfree	Alive- 7	Mature	Pleasant
Soulful	Sublime	Human	Stable	Small figment of entire Universe	It's time to take a mo- ment from Rat Race	Relaxation-3	Refreshed- 7
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Curious	Blissful- 2	Cool	Small	Complete	Positive- 2	Mindful	Part of Universe
Content- 2	Emotional	Boundless	Overwhelming	At rest	Love with myself	Rooted	Good
Observant	Sharp	Blissful	Awake				

One word that you associate with Nature

Real-5	Serene - 6	Above all	Soothing	Cheater	Peace- 10	Nurture	Assuring
Polluted	Serene - 6	Heal	Sea	Love	Mysterious	Calm- 4	Recharge
Pure- 2	Rich	Life	Home	Solitude	Music- 2	Water	Balance
Green	Wild	Home	Free	Beauty- 6	Magic	Breathe- 3	Comforting
Primitive	Self- sustaining	Forgiving	Wonder	Delightful	Tranquility	Rejuvination	Sensational

Mountains	Life	Instinctive	God	Euphoria	Conscience	Bliss	Lost
Constant	Existence	Ecosystem	Sunlight				

What stops you from spending time in Nature?

Nomadic life	Sleep	Reality of life- 3	Work- 18	Office- 6	Sunlight heat	Cold	Accessibility- 4
Availability of such space- 6	Responsibili- ties- 5	Technology- 4	Rat race to achieve Materialistic things	Time- 3	Alreasy have a lot of other things to do	I do spend time with nature	Money
Instagram	Lazy- 4	Plethora	Nothing has stopped me, reduced as I have grown up	Excuses	People	Poorly organised routine	Digital Dependency
Hustle	Busy Schedule- 2	Nothing stopped me as such, I am just going with the flow	Urbanisation and development	Life	Phone -3	Academic & social responsibilities-2	Sleep
Insects & Bugs	Weed	Nothing I often go in Nature	City life- 2	I, me, myself- 3	Infrastructure of Class	Extreme Climates	Priorities

AFFINITY CLUSTERS

Like to spend time with one- self; mediatate	Outdoor: Walks, runs	Water -vast ex- panse, sound of sea calming	Riding, Shop- ping, Eating Time on laptop, Gym	Depends on situation. Nid - not able to escape. Pramukh - see sky, stars. Trees. No hindrance to vision. More like Almora trip, but still need com- fort. Traces of human existence.	Trippy without substances	Nature helps to enhance our senses. It cannot help in building our skills	Nature is mysterious. Nature is always changing. It is not static. There is no pattern in nature. A bird won't drink water in the same way. The sun's shades always keeps on changing.
UNO game, food, cooking	ACTIVITIES	Greenary+ water body	Need organic	for me everything is nature. buildings, technology all is naturepart of evolution	THOUGHTS	parks have become place for couples to do their thing and few kids enjoying.	Nature ke saamne aadmi ko apni aukaat dikhti hai
Watching sunset and sunrise	Hide-n-seek, Football, Cricket- 2	Rustling leaves, raindrops, etc. helps relieve mental stress	smoking ciga- rette in room	Nature k saath khaali dimaag se baitho toh accha hota hai.	Trend moving toward bke rides, etc and getting con- nected with nature	Reducing. Nature is not just a break. The knowledge about nature is going down.	People who want to be close with nature, do it. The passion- ate ones find a way.

also there is no access to parks or something like that

ACCESSIBILITY

Distance is a problem when wanting to avail nature camps idea of hanging out and coolness has changed, hanging out means clubbing and that sort of thing

technology overdose is one reason

TECHNOLOGY

people want technology of today with elements of childhood

Relaxation - prefer sensory application. FEELINGS Feel suffocated after a point indoors. Need view Mountains, Beaches Feel suffocated after a point indoors. Need view Feel suffocated after a point indoors. Need view and indoor ind	Break from mun- dane activities, Refreshing, Healing (emotionally), Feels like everything is re- set when they come back, Unwinding	with nature for peace	nature= inspi- ration, relation, connection, thought	nature is clean, not corrupted, u don't have to invest in it, its nat- ural, I don't have to do anything	Feels better physically (Headache re- duced when he stepped out)	Warm places, not too cold	loves nature but also de- pendsdepends on place, view, adventure	Hammock, Amphitheatre, Khopcha green pathway
pendent, freedom. Control on what you doing. Break from mo- Refreshing Happy Connected Refreshing Happy Connecte	prefer sensory	FEELINGS	like your issues are nothing. Relaxed+s- cared at same	nature is scarybecause u don't know what is nextit	cated after a point indoors.		LOCATION	Village. Ideal
	pendent, freedom. Control on what you doing. Break from mo-	Нарру	energetic, Destressed,	under a tree very peaceful	makes me feel	view Watching sun-	Exotic locations	The state of the s

VACATION	INSPIF	RED	ENGAGEMENT	AVAILABILITY	WEATHER	AWARENESS
Idea of vacation around food and culture	uesign and s	because structure best and efore in- gn would	present day parks like indoor or Swarni- mais not engaging, I don't find much to do in it	our mind has forgotten of its availability	Likes spend- ing time out- side when the weather is moderate	Organic- not everyone knows about it. Who have read about it only know

surrounded by nature is not necessity bt I like it. I have accepted my cur- rent lifestyle, but if there is an opportunity then I would love to spend time with nature	Does not consider campus as nature	course on sus- tainability, so many plastics and paper used	Would like to touch and hold snow	how to do something different with nature	some sight of interest	childhood: his mother did gardening so he knows vegetable and all
doesn't know name of trees not interest and also doesn't feel need to learn those things	IGNORANCE	log apne kaam me involve ho gaye hainlog anjaane me nature se door ho rahe hain	Star gazing	CURIOSITY	Excitement, Desire for exotic things, Sound	CHILDHOOD
life span is short so people are not very respon- sible	we are not environmentally conscious being		ask many question while seeingmany inquiriesabout himself and about the universe			exposure to nature in child- hood make peo- ple more literate about nature
Guilt free. Shouldnt think of work	Difficult to strike a balance	he wants to wake up early but work is his priority, agar karma karte karte late ho gaya rant me too such nhi ugh paaunga	Want the weather to be pleasant	Wildlife, Insects	Money con- straints, family restrictions (vacations)	
Hectic schedule, Less time	WORK	life is already occupied so taking out lei- sure for nature is difficult	back-pain	CHALLENGES		

Sleep, go out enjoying time with friends nature is silent (away from companion known people) like being in nature is away COMPANIONSHIP from crowd room alone finding a companion is also difficult these days, I want to go out with someone.... any friend...but it becomes difficult. I Gets conscious of people seeing him am not a loner.

life is already occupied so taking out leisure for nature is difficult

TIME

lack of time

DEFINING SERVICE

MASLOW HIERARCHY



The need that we were trying to cater lies at the top of Maslow's Hierarchy that is Self-Actualization. & Love and Belonging

This needs is not immediate, it is a growth needs rather than deficiency needs.

Realizing personal potential, self-fulfillment, seeking personal growth and peak experiences is the aim of this need.

NEED IDENTIFICATION

The **disconnection with nature is a latent need**, ie a problem that a user or consumer doesn't realise they have. It has been proven that spending time in nature helps people feel happier and more connected, and being both happy and connected makes people feel healthier.

- need to connect with nature
- need to spend time in nature
- need to break from chaotic/mundane life
- need to break from technology
- need to feel inspired from nature

- need to lead a healthy life
- need to go back to childhood days
- need to gain knowledge
- need to explore nature
- need to create in nature



Drive to bond



Drive to learn



Drive to feel

DEFINING CONTEXT/BOUNDARY



Once the team discovered that had a scope of service intervention for the enrichment of users, the context was defined as a 'Nature-based service for the students, visitors, faculties and their families of the NID, Gandhinagar campus'.

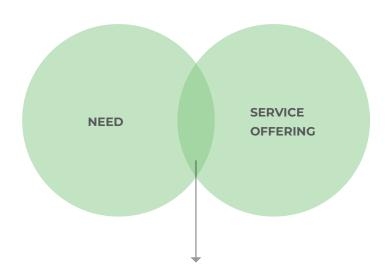
VALUE PREPOSITION

To provide with an **engaging and enriching experience** in the heart of nature.

NATURE OF SERVICE

Nature inspired activities in outdoors to provide an experience that lies between Museum and Planetarium.

SERVICE OVERLAP



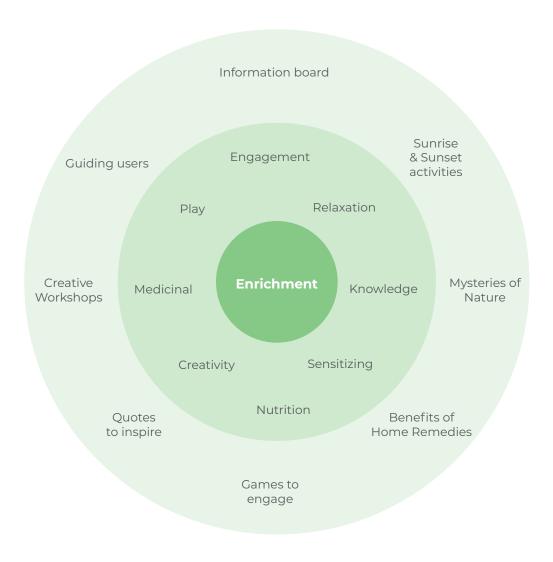
Users can engage with and experience nature through interesting activities and learn more about nature through curated information about their immediate environment

VALUE PERCEPTION

- · Awareness about nature
- · Benefits of spending time in nature
- · A nature walk
- Activities to help draw inspiration from nature, thus helping them apply the creativity in their work

DEFINING CORE

"Enrichment through access to nature"





DEFINING USERS

USER PERSONAS

Explorer





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WORKHOLIC

Would like to spend time but has work pressure and no time.



Personality

Silent | Introvert

Background

He is an IT guy who has 9-5 job. He also has to go back and spend time with family and friends. Often reminiscence about his childhood days where he used to do gardening with his mother and play with his friends.

Goals

- To give a stable and healthy life to his family and himself.
- Take out time for his own physical and mental wellness

Challenges & Frustations

- Work load, no time for himself
- No availability of spaces like this in vicinity.
- Consumed by technology.
- Rat race to achieve materialistic things.

Needs

- Access to space where he can spend time with himself. Just stroll around in a park and enjoy time with himself.
- To be able enjoy with his friends in a park rather than clubs.

Motivation

- A healthier lifestyle.
- Closeness to nature.
- Mental peace.
- Hangout space with friends.



NATURE LOVER

Regularly Spends time and feels good in nature.



Personality

Philanthropist | Nature Lover | Spiritual

Background

She is a deep thinker. Loves to do philanthropic work. Spends time strolling in parks. Often goes out to new places on solo trips. Approach to life is "Go with the flow".

Goals

- Wants mental peace and stability.
- Some alone time gazing the beauty of nature.

Needs

 A space that appreciates the beauty of nature along with some knowledge to enhance her way of life.

Challenges & Frustations

• People getting away from nature due to **technological** intervention.

Motivation

- Closeness to nature brings her closer to God.
- Self- reflection gives her intrinsic strength to live a joyful life.

© ENGAGEMENT SEEKER

Want spaces in nature to be more engaging



Personality

Energetic | Outgoing | Extrovert | Explorer

Background

A college going student, sometimes goes to nature park to spend time with herself. Other times to hangout with friends for picnic. Wants to enjoy her life to fullest. She is an energetic personality and loves to explore. Promotes organic products and lifestyle.

Goals

- Wants to spend time with friends in an engaging manner.
- Loves to enjoy the beauty to nature and explore new places.
- Is into healthy lifestyle.

Challenges & Frustations

- No space for engagement in nature (parks).
- No availability of open spaces.
- Weather conditions.
- Poorly organised routine.
- No companion

Needs

- Needs an access to an open air space which is not monotonous but engaging yet affordable.
- Likes to find more about nature and the healthier way to life.

Motivation

- Healthier way to life
- Getting her hands dirty in exploring nature
- Nature for **inspiration**
- Nature for peace



VACATIONIST

Is only close to nature when on a vacation



Personality

Outgoing | Nature Lover | Adventurous

Background

He is an office going Guy. He is dedicated and works hard for the weekdays but wants to spend time on the outskirt of a city away from city life. Closeness to nature is only felt by him on vacations. Occasionally indulges in adventurous activities

Goals

- To get away from city life.
- Try out **sport activities**.
- Wants to relish the beauty and expanse of nature for enlightenment.

Challenges & Frustations

- Has his **priorities** set.
- Already has lot to do so taking out time is difficult for him.

Needs

 A place away from city life that gives him vacation like feeling in close vicinity where he can spend time frequently.

Motivation

- To meet new people who share same interests.
- A place **nearer** to him.
- Finding peace and serenity.



INDIFFERENT TO NATURE

Does not feel the need to know more about nature



Personality

Workholic | Low environmental Consciousness | High Acceptance Level

Background

He is a college going student who has a different take on life. Feels that nature can be found even in your room. It is just to be felt. Believes technology and building are all part of nature. It is a part of evolution. It is not important to know name of trees or plant. It depends on interest and he has no interest.

Goals

 Wants to make a good career and be successful.

Needs

- Alone time for self reflection. Can be anywhere in room or outdoors.
- Motivation: For inspiration he can take walk in greens.

Challenges & Frustations

• Busy and hectic work life.

Motivation

• For inspiration he can take walk in greens.





LOST IN CITY

Has always spent a city life amongst buildings more than trees and plants



Personality

Extrovert | Curious | Healthy Lifestyle

Background

He comes from a family that has always lived in city amongst buildings more than greenery. He takes interest in organic products and healthier lifestyle.

Goals

- Maintain good health.
- Learn new ways to go organic.

Needs

- To be able to experience the nature.
- Find peace and solitude in nature.

Challenges & Frustations

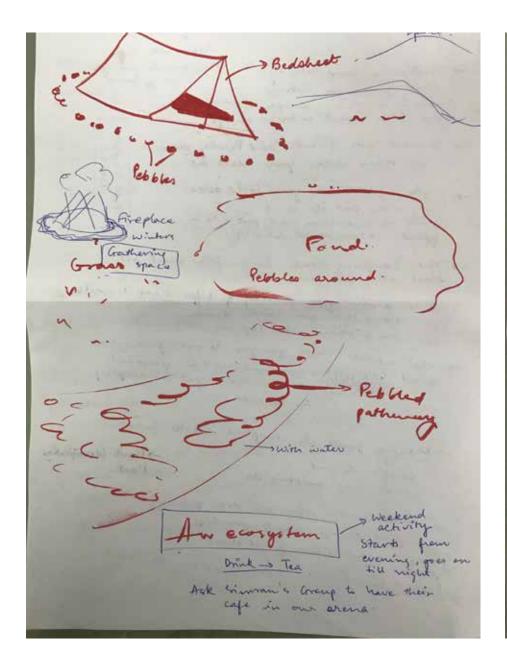
- Availability of such places.
- Tired of city life

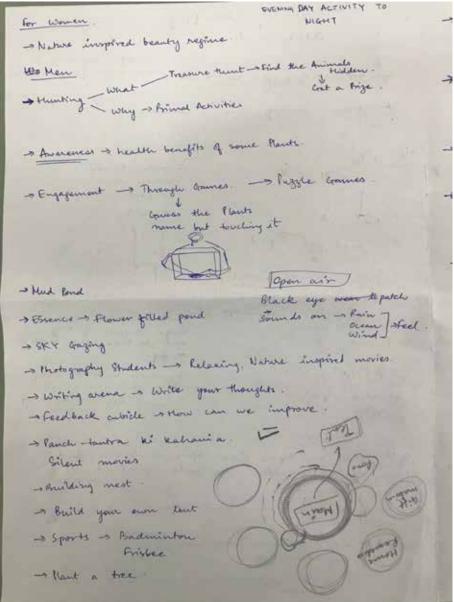
Motivation

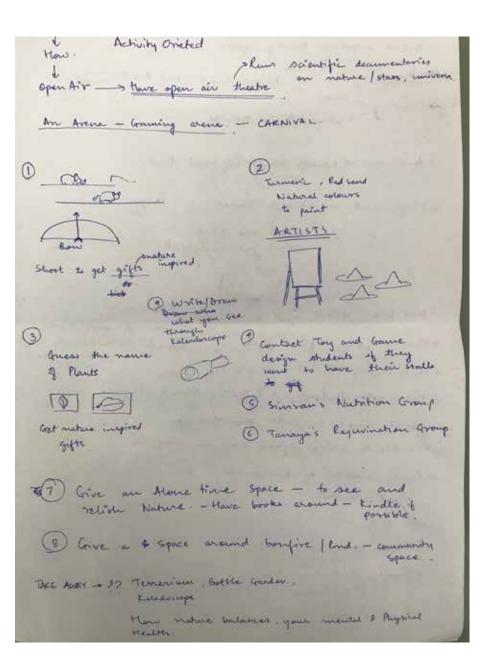
 Curiosity about vastness and hidden treasures of nature.



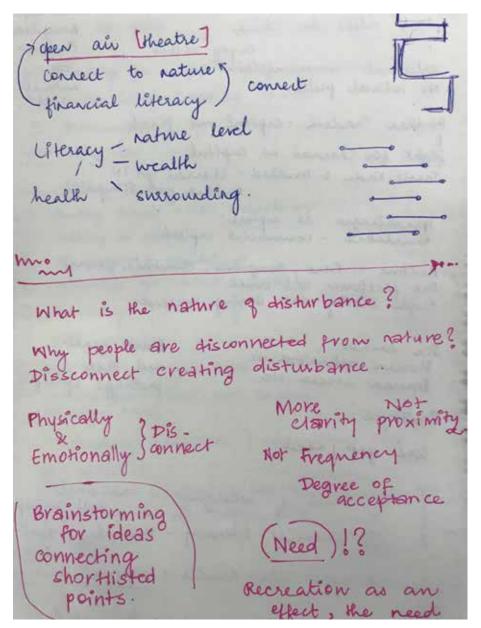
50 IDEAS







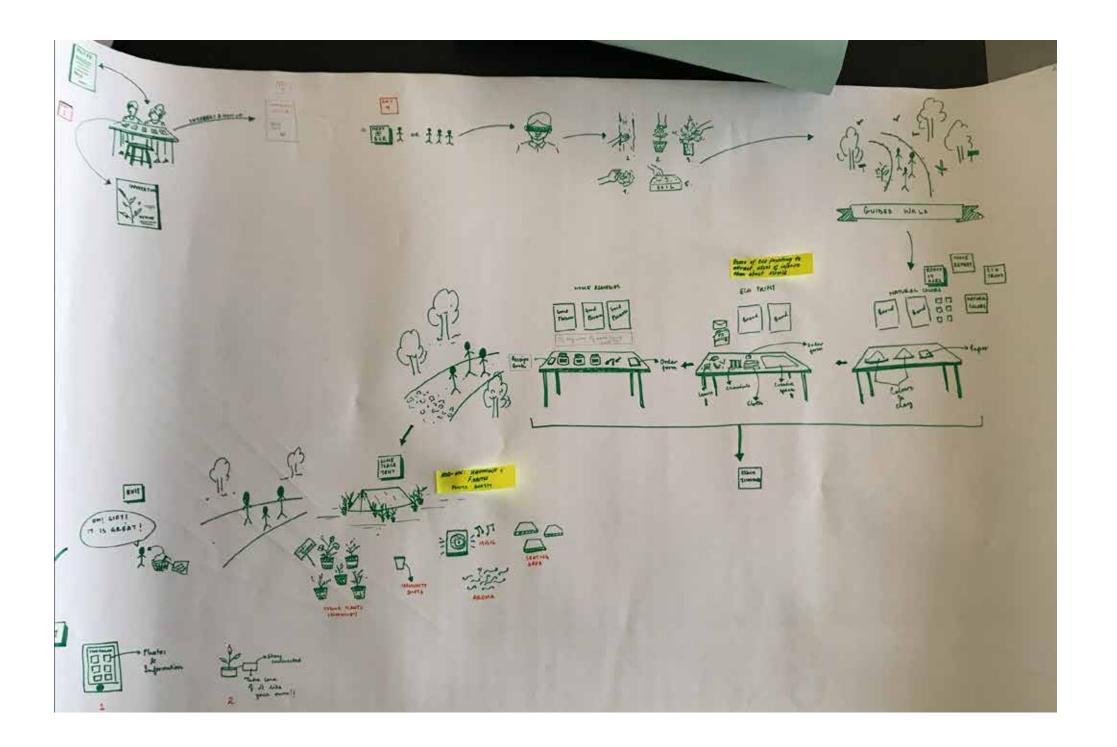
- wealth through Nature - Somings earther Gullake Understanding wealth lets see how much con your -> Curating a Group Activity where people can interact with each other in open in and talk about certain trings TRON COUNCIL -> Connect with Priends and Family zone Call them, talk your heart out - write a letter to your loved ones. we will past it write an experience and part it to a gread . is Promotional Activity - The laughing Zone laugh your heart out Along with opter air music. is write down you journey of life Keep it with you. Paths that you have charen. an share or not share (option) - what alvice would you give to next generation BBBBB or digitized, put on display. AN ARTWORK - Maning people do sculpture, create form. - s Plant identification herefin of mud Plantwhat does sulpting do - write down why you live yourself. 5 good thing about your life be happy Never forget there of laces - Spoorlace, Sackace, Lewis etc de lace

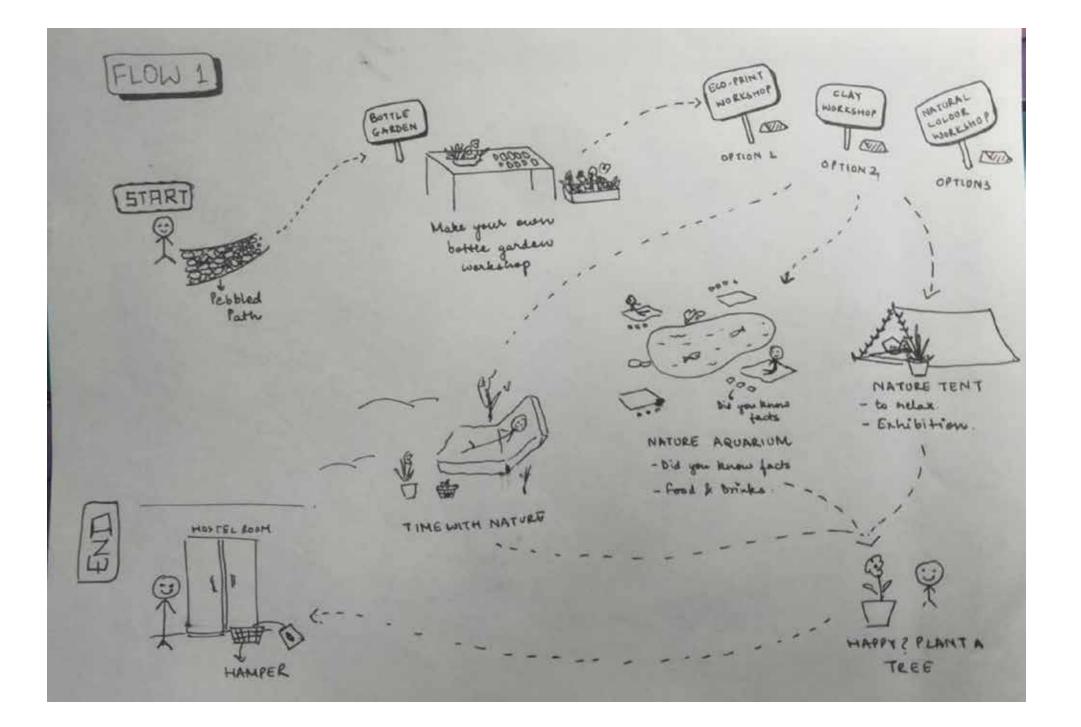


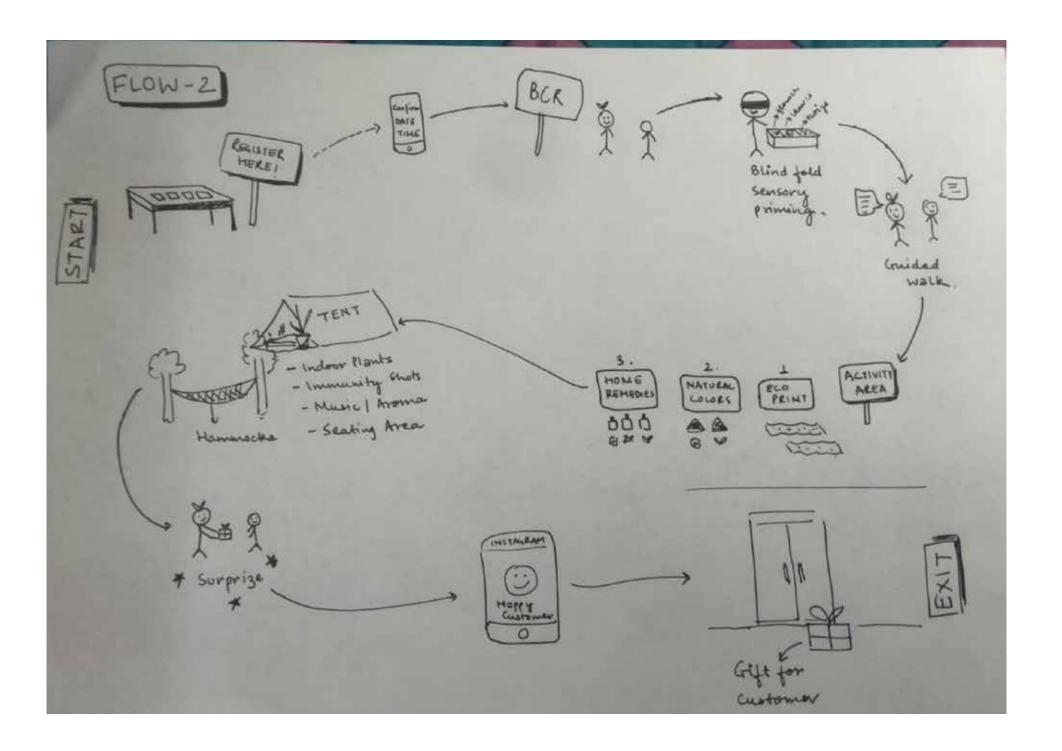
Break break vontine Awareness. natural Apartments Builders Architects.

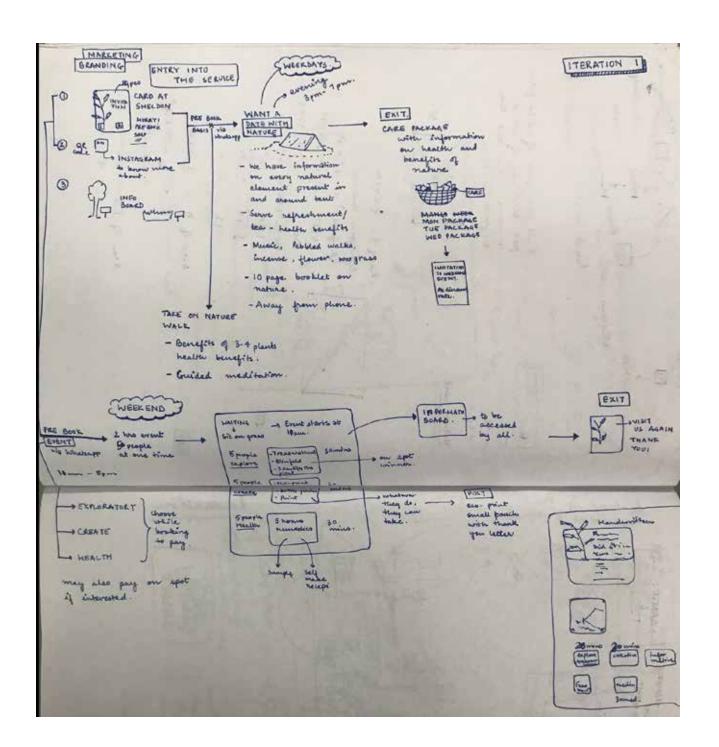
Acen	WLEDGEMENT	ENUGHTE	н жент			ENRICHMENT		ENLAGEME	ит
Natural Material Resolut-Making Washishgo	Gift - making abbitation + Delivery Service	TENTS AS PERSONAL SPACE	BAREFOOT WALKING ON GRASS	WHAT ADVICE NAME YOU GIVE TO NEXT CENERATION	Eliod fold games (The identification)	Making tools from Natural materials STONE AGE RECAP	FEED BACK CUBICLE	PEBBLED PATH WAY	PONDS WITH PERRIES AROUND
LETTER ALL MAN	AMAZON A TORREST STATEMENT	ALONE READING SPACE	Nature Date (Name time + Books + Maisic + Smalts + Passics / Counted Rapid Fise, etc.)	MAKING PROFIES DO SCHLETURE, CREATE FLAM SCHREFIT OF MUD	THETIFY ANIMAL AND SHOOT	THE CALLET	PANCH TANTRA STORIES	COMMONITY GATHERING ARBOND FIREFLACE	ASK SIMEAN'S Grave For Food & Refresh- Ment
Making Makure- metrics collage + DISPLAY MOSAIC ART	Plante of compus INFO Educating BOARDS Informative	Survey - Survey wathing belign (Music + Bentrages + Photos)	STAR ISKY GAZING	WRITE WAY YOU LOVE YOURGELP 5 Good THINES About Your Life	SOUNDS TO SOUND TO SO	MATURAL COLOUR ART	SILENT Movies	OPEN AIR THEATRE	Market Supplement of the second
WRITE A LETTER/ SERVICE EMERIENCE MID UE POST 171 6 YOUR FRIEND	PLANT A	OPEN AIR MUSIC ALIMPFOLDED LISTEN TO NATURE	Geoup - guided Meditation	RACES — SPOON RACE, SAC RACE	Guess the name of PLANT.	ENTILE CAMPA	BULLDING NEST	MUD POND	Cotte my ful product to the first to the fir
NATURE POETRY		CONNECT WITH FAMILY S FRIEND ZONE CALL THEM! TACK YOUR HEART OUT	Journey of Sons co (Maix in the Journ + Smul flowes + Son plants + Notional buseages) Made Sonstand one,		T. Shirt making with natural dye	NATURE INSPIRED BEAUTY REGIME	BUILD YOUR OWN TENT	PANPELLIONS	which the property of the prop
			JOURNEY OF LIFE KEEF IT WITH YOU. WRITE		Curse the animals (Sound)/ Plants & Animals (Visuals)	Green the PLANT without areing at. Touching only	GIVING FARTHEN PICCY BANK	WEITE DRAW WART YOU SEE THEOLOGH SALEADO SCOPE	TOY & GAME DESIGN STUDENTS
					How to make nativa? Markshop	HRITIN G ARENA – WRITE YOUR DAIRY	LAUGHING ZONE -	FLOWER FILLED POND (ESSENCE)	NEEREN D CAMPING SACKS Minis Samp Ecusyly fix

SERVICE DESIGN FLOW ITERATIONS









BRANDING & MARKETING STRATEGIES

- · Creating Brand Identity
- · Designing Application & Collaterals
- Marketing

LOGO ITERATIONS



















LOGO EXPLAINED



COLOUR



FONT



FONTS USED

HEADING FONT

I am Heading

Montserrat (Bold)

I am Heading too!

Montserrat (Semi-Bold)

BODYCOPY FONT

I am Bodyfont

Montserrat (Regular)

Montserrat (Medium)

OTHER FONTS

1 am other font

Bradley Hand

I am other font too!

Montserrat Alternate (Regular)

Yes, me too!

Montserrat Alternate (Regular Italic)

DESIGNING APPLICATIONS

1. Service Boards for Different Activities





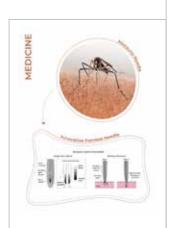




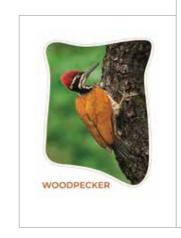


2. Exhibition Boards











Plant in Campus Board

Biomimicry around the World Board

Bird in Campus Board

3. Quotes Board







4. Invitations









DESIGNING COLLATERALS









GUIDE BOOK

TAKE AWAY

Badges

Daily Quotes Desk Easel

MARKETING

1. Creating Awareness





We put up logo at different part of campus to create a buzz that something is coming up.

2. Information Boards









Then we had put up information boards in different parts of campus to create awareness amongst users about their immediate surrounding. Other aim of the board was to give away a jist of what our service is about.

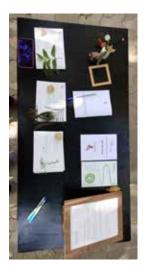
3. Service Preposition Posters





We put up logo at different part of campus to create a buzz that something is coming up.

4. Registration Drive







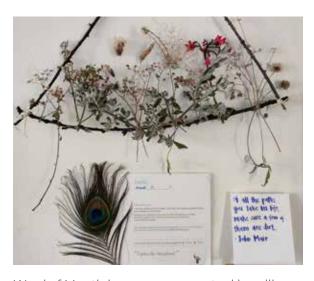
We put a registration stall a day before starting the service where the agents had one to one interacts with customers and gave them Invitation Cards that were informative.

5. Post Registration Poster



Post registration Stall, we had put up poster that informed the user on how to register for the service.

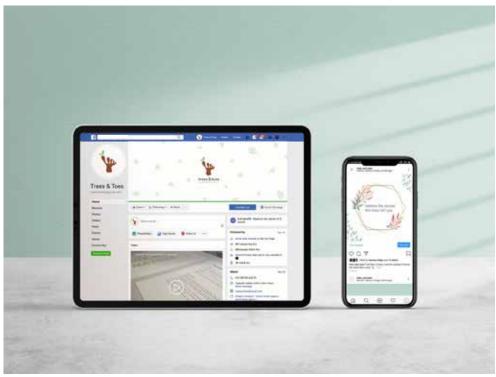
6. Word of Mouth



Word of Mouth became a power tool in selling our experience based intangible service.

6. Social Media





FINAL PROTOTYPE

ACTIVITIES



User Activities

Introduction

Soultree

Blindfold Game

DIY

Herbs & Herns

Nature Bingo

Nature Date

Muse

Feedback

Photoshoot



Agent Activities

Setting up the space

Collecting fresh things for blindfold game

Collecting things from nature for DIY

Buy fevicol, thread, papers when required

Making badges when required

Making easel quote take away when required

Guiding user throughout journey

Filling water and fruits basket when empty

Printing artworks when required

Taking care of plants

Getting frames made

Taking help from expert for home remedies

Getting laser cut done for badges, easel

Giving slots for registered user

Branding & marketing

Taking photo

Getting frames made

Interest generation activities

Sending mails and whatsapp texts

Giving slots for registered user

Getting feedback

Continous research

Delivering of home remedies

Buy ingredients for home remedies

Sychronising with teammates

Accepting payment & maintaining accounts

Management & decision making

Getting new feedback book & stickers when required Changing inserts of explorer and wanderer guide book

Making sure monkeys don't harm the tangibles

Buy essentials for setting up place like jar, mat, bottles & glasses, etc

Collaborating with gardener, utility staff, security staff & carpenter

Changing home remedies after few days based on the shelf life of home remedies

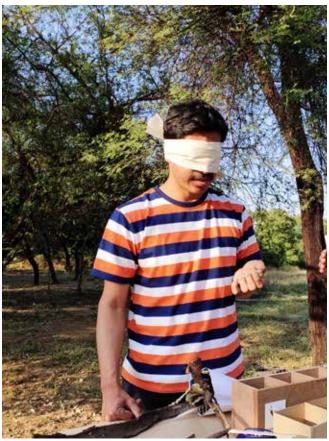
MAJOR USER ACTIVITIES

1. Soultree



A space designed to silently observe what is happening in nature. The height at which this artifact is gives a different perpective to user towards nature. It is nostaligic yet peaceful. A space where creativity can flourish.

2. Blind Sensory Game



A game design to test how sensitive are users to nature. This game allows user to guess the name of objects only by using senses, taste, touch, feel.

3. DIY



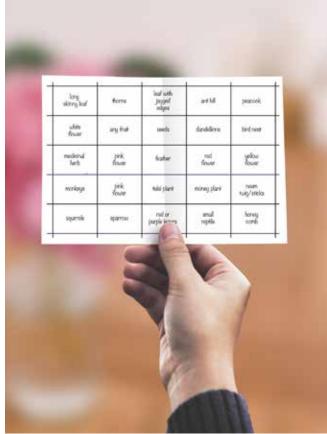
Next is the DIY section. Here you are free to explore with the objects collected from Nature. Ofcourse our agent was there to guide the users where-ever needed but the stress was given on the fact that it was the user who has to make interesting artifacts out of Nature and then gift it to someone they want to!

4. Herbs & Herns



If talking about Nature, it was only fair if we told the medicinal value of Nature and Natural Products to our users. For the same reason we has an activity that was dedicated to educating people about Home Remedies.

5. Nature Bingo



This Bingo game was a Fun Activity that took users to parts of campus that might not have been explored by our users. Our users started to play the game fun but returned back with a sense of achievement and enlightenment.

6. Nature Date



Nature Date is a place where you sit down and relax and talk your heart out to nature. Sit down for a moment, get lost in the beauty of Nature, and write down your thoughts. What else would a Nature lover want?

7. Muse: Nature Museum



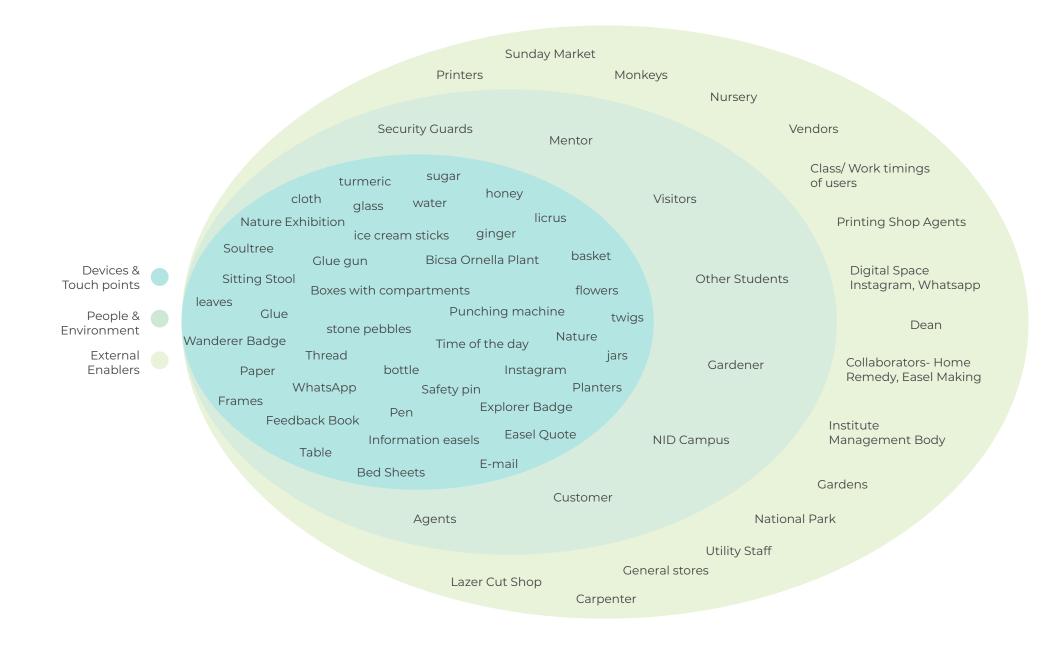
This an interesting concept that we came up with, a museum in midst of Nature. An informative walk through with the breadth of fresh air and soft chirping of bird.

SERVICE: ATTRIBUTES & FEATURES

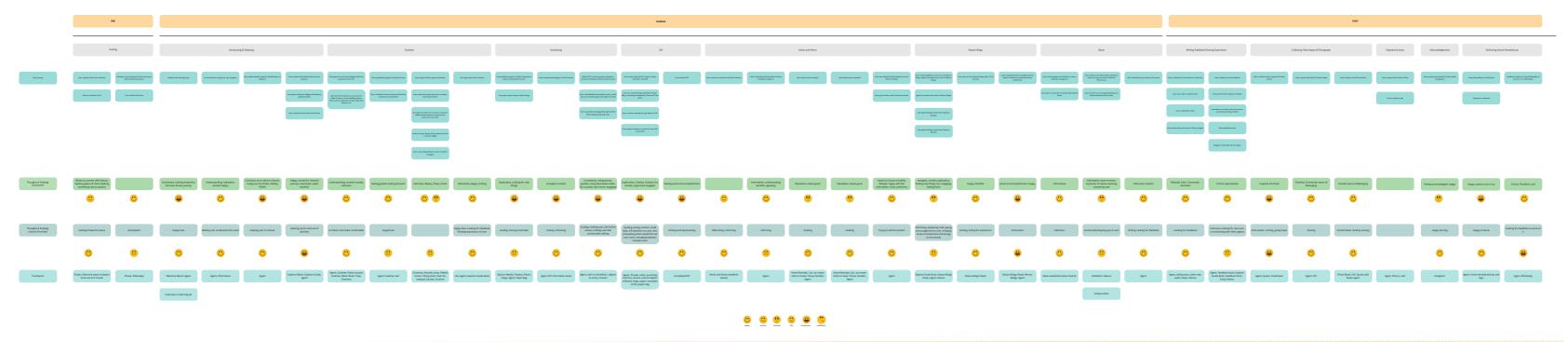
Enrichment	Engaging	Relaxing	Spiritual	Managing Relationships
Explorative	Observation	Healing	Nourishment	Customisation
Wandering	Awareness	Journey	Undivided attention	Payment- cash or Digital
Informative	Sensitizing	Inspiring	Excitement	
Creativity	Connection	Soothing	Calmness	
Heart of Nature	Guiding	Richness	Peace of Mind	
Greenery		Pre booking slot	Enjoyment	

FEATURES

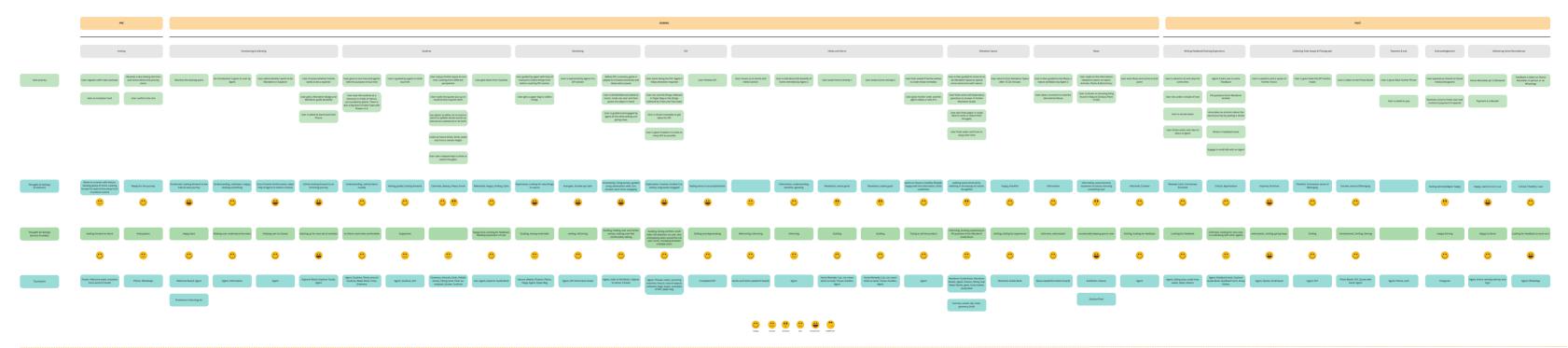
SERVICE ECOSYSTEM



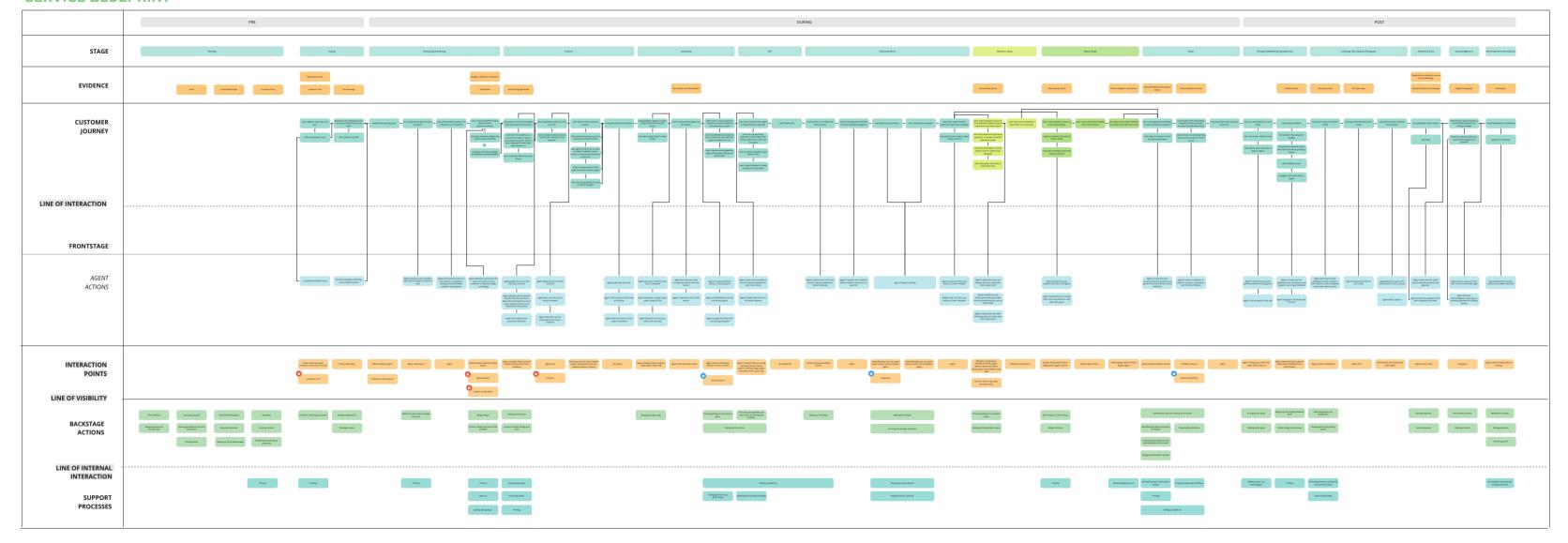
USER JOURNEY- EXPLORER



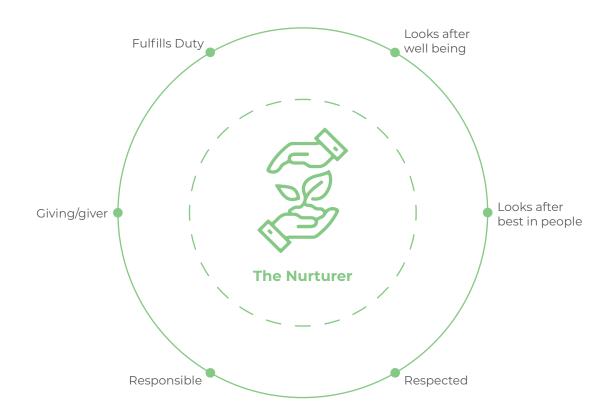
USER JOURNEY- WANDERER



SERVICE BLUEPRINT



SERVICE PERSONA



What?

Nurturing the need for

- · access to nature
- knowledge/enrichment
- Creativity
- · nourishment
- well-being

How?

Nurturing by providing

- · knowledge of natural diversity around you.
- Creative space for exploration
- · medicinal use of nature and natural products
- An insight on how nature and technology combine to solve design problems
- curated space in nature that aids to mental well being of a person
- enjoyment and fun via games and interactions with agents

Whom?

Nurturing people

- · who want to connect with nature
- · feel connected with nature and want to relish it
- genuinly want to learn more about nature's offering.

BUSINESS MODEL CANVAS

Key Partners

6

· NID

- Payment Gateways
- Jaie Karve (home remedies)

Key Activities



Providing a curated space that takes user closer and more enriched about the nature around them.

Several Games and Self Exploratory Activities were curated.

Key Resources



- · NID campus
- NID utility and hardware help
- Social Media
- Brand Identity
- General & Stationary Stores
- Printing Shops

Value Preposition



To provide with an engaging and enriching experience in the heart of nature.

To sensitize user to nature.

To provide service that acts as a stress buster.

A curated place that is something nature related and carries an experience of a Planetorium and a Museum.

Enjoyment + Gaining Knowledge

Customer Relationship



- Feedback Book
- Clicking photos at the end of user journey that they can take back
- Posting user experience and jouney on Social Media
- Special Invites to customers who take our service

Channels



- Personal Invites
- Registration Booth
- Word of Mouth
- Posters & Danglers
- Social Media

Customer Segment



- Students of NID and anyone who visits campus looking for
 - Break from monotonous work life
 - Enjoys being outdoor & cherishes the beauty of Nature
 - Is excited to know about the mysteries and magic of nature.

Cost Structure

- Printing and Binding
- Stationary Items
- · Buying artefacts



Revenue Streams





- Service charges for 2 person (Pair): 120 INR each
- · Selling of Home Remedies- INR 120 per bottle



CHANGES IN PROTOTYPE



Flow of Activities

We tried multiple iterations in the flow of activities. Sequencing and resequencing was done during execution of protype and we noted behavior change in the user- what they liked, what they didn't.

Initial Sequence



Iteration 1



Iteration 2



Takeaway

Why these changes?

- 1. To reduce logistics trouble.
- 2. To test the impact and interdependence of activities in terms of thoughts, feelings, reception of information, etc
- 3. For enabling the agents to manage without physical and cognitive strain
- 4. To make the journey less agent dependent
- 5. To enable agents to carry out multiple roles when required (such as performing other agents roles in unexpected situations, etc)
- 6. At times, to accommodate user requirements (Fear of peacocks so couldn't go yo Soultree as there were peacocks around, time constraints, daylight constraints, etc.)

How did it help?

- 1. It helped in establishing a more optimised flow of activitiese It acted as a research technique to identify less time and effort consuming flow
- 2. It helped validate our primary idea of sequence of activities



Elimination/Addition of Activities

We took feedback from our users seriously and at the end of the discussed on what changes could be made for a seamless yet exciting experience. There were hence few elements that we included as well as eliminated from our service.

Elimination of activity

 Removing the element of headphones that played 8D nature audio from Soultree

Why?

We removed it based on feedback that people were open to enjoying natural sounds and visuals more during the artificial music.

 Removing guided walking nature based meditation from Wandering Walk

Why?

We felt that some user are not into meditation and hence it can be scrapped of from the journey. Instead the focus now became Nature in it's truest form.

• Elimination refreshments from Nature Date.

Why?

We took this step because there were constraints of watching over the refreshments while the agents were busy assisting users in the rest of the journey

Takeaway

How did it help?

- 1. It helped us refine and enhance the entire nature journey by giving more importance to elements of nature in its truest form.
- 2. It also made our service cost effective.



Changing narratives

Throught the service we came up with various narrative to gain more clarity on the service offering to the users

Why was this done?

As per feedback and team analysis based on questions during registration process or activities.

How did it help?

To make the process/journey more informative and clear for users

Addition of activity

• We added more elements to the blind sensory game.

Why?

We were constantly getting feedback that people loved the game. The uncertainity and that feeling of revelation that game gave was something user enjoyed.

Tweaking of activity

• We made the DIY section more explorative.

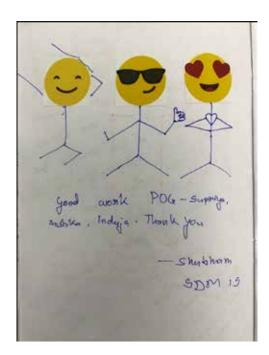
Why?

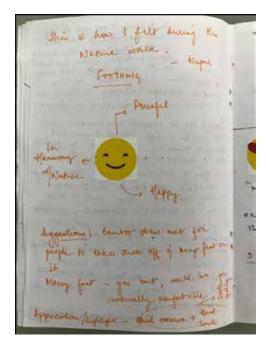
Instead of telling user you can make only bookmarks and photo frame, we asked user to be more explorative and be as wild and creative as they can get in this section.

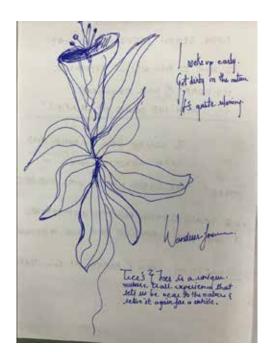
Result

People made creative products like bird feeder, Wall hangings, wind direction teller, sculpture/artifacts etc. All from twigs, leaves and nature.

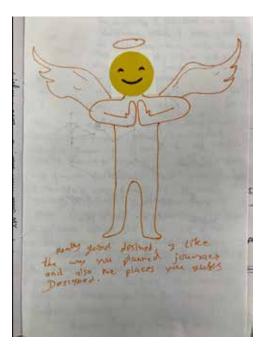
FEEDBACK/TESTIMONIALS











Kunal

"Crisp sound of hay Lush green trees on my way I saw it all whilst exploring My heart and soul devoured With the sound of chirping"

I loved how science and tech was mentioned in the "Muse". The guess game was the best. One thing I will always remember is the red stamp of the Bixa Orellana.

Suggestion: pens and paper at SoulTree

Nimisha

I woke up early, Got dirty in the nature It's quite relaxing

Wanderer forever

Trees and toes is a unique nature trail - experience that lets us be near to the nature and relive it again for a while.

Nupur

This is how I felt during the nature walk- soothing. In harmony with nature, peaceful and happy.

Suggestions: bamboo straw mat for people to take shoe off and keep feet on it. Messy feet-yes but, could be naturally comfortable

Appreciation or highlight – blind exercise plus hand touch - soothing feeling.

Pranav

I found this to be a very involving experience. Thank you for making me experience this. It's really wonderful, everything is put together very well.

Honestly, I have become very lazy and laid back these days and I wanted some thing like this because, I go for a morning hike and a swim almost everyday when I'm home.

I found all the activities really interesting. I feel more informed after this experience and happier too:)

The home remedies are really yum!! I really felt grateful and merry here. Great job!!

The SoulTree should be here forever.

Mahon

It was a chance to explore the nature inside our campus which otherwise I would not have bothered. I quite like the SoulTree. It was nice to walk around and do activities. I just wished the ambient music moved slower and more natural. The 'Muse' was informative but there were some some small mistakes

Anchal

Dear trees and toes,

I am mesmerised by nature today. Thank you for taking me on this wonderful journey and making me again realise importance of trees, birds, wind around us. From dried grass to the greenest leaf, I never realised that there was so much to capture. Spell bounded by the journey! Thanks!

Priyank:

My Dear Friends

Thank you for identifying and Designing this entire experience, you have definitely set the tone for my day.

Connecting to nature is a need which I always miss and somehow always ignored in this campus life, but today I realise it was always at my doorstep. All I need is to look for it and engage hence connect.

Personally by going through the entire journey I felt like a child and a man at the same time.

Again

Thank you and well done

Ankita

Hey! Trees and toes,

You guys did a wonderful job. Hats off to all the efforts you have put to make it work. Amazing to see intangible turning into tangible stuff in a very beautiful way.

The idea thought process and all the hard work you guys have put is worth very moment.

Starting from the SoulTree (its really fun and lovely place) to all the spots I have been today, I really got a good and mesmerising experience.

You made my morning worth it. Also helped me connect one step more to the nature.

Thank you :)
And great job guys :))

Shrabani

I think everybody loves nature but as we grow, we forget or don't get time to observe nature for how she is.

I have never seen the campus as such a getaway before. The part I talk to reach Tilla was new. I saw baby peacocks/ peahens for the first time. I saw some new plants and collected feathers and dried ferns.

Making something out of giant leaves in phone so so amazing. We could make such Eco-friendly and price list things out of nothing!

Loved it

Thrishall

Great job at executing it. Can see the amount of efforts been put into curating a good walk. Going for the morning walk was the best part - with morning rays hitting your face:)

SoulTree gave a new dimension of the otherwise known - "junkyard" area

Never knew dried plants had such beauty with it. DIY - not to mention was something which I got to do for the first time with nature.

Maybe the experience could have been spread across the campus - though we were free to move about, since the tasks are placed nearby - I guess I didn't cross the limits.

Overall, a well thought oh and quite informative experience!!

I wish you could make more of the ginger jam!

Thanks for curating it for me!

Jayati

This was such a refreshing experience! I absolutely loved the tower at the start of the tour and I am definitely going to sit there more often.

The ginger honey was quite the treat to my senses and I would love keeping a bottle on my bedside.

The information at the exhibition was quite enlightening. I would have loved to be with someone in that process to. It would be nice to talk to someone during that.

I love the initiative! Got to see and learn so much about the campus I have been in for two years. Thanks.

Simran

To my dearest friends!

I am very happy with the activities that I was asked to do like the tree activity and nature bingo. It was actually like a bingo "I found something new".

About the information to part of this exploration I think it could be more interactive with shapes forms and colours.

Points to look into:

- 1. water feeling in first activity
- 2. bay for exploration task
- 3. Play with nature could help me with what more I could do with nature
- 4. Assistance can be increased

Never experienced a thing like this before.

Tejus

The idea of connecting people with nature is a much-needed one in today's fast paced life.

Something's that I liked were:

- 1. Making stuff with nature
- 2. Feeling the objects from nature and nature bingo

I felt slightly connected with nature.

Things I think can be considered are:

- 1. Involving more people so that there is a dialogue / conversation about nature.
- 2. The first part of experiencing nature through headphones can be improved - somewhere it felt artificial. Instead of that you could make people lie on grass

Tayleen

I think it's important to do something like this once in a few weeks and especially in the morning. It feels like a fresh start! :)

SoulTree and the space near the design Gallery were the best for me personally because there was no task between me and the nature. Also induced the feeling and emotion of gratitude.

Thank you and fresh pure thoughts - love you guys!

3 of you are such wonderful and honest people and all the good you do for others reflected in trees and toes.

Love * Hugs

Tanaya

Trees and toes,

Thank you for reminding me of all the beautiful picnics I have had and bringing back the childhood memories of being out there in nature. It's been a while since I spent so much time outdoors, in an adventurous setting, without even clicking pictures! Being in the campus with so much diversity and richness in Nature is such a novelty, and you guys have done a good job in making us appreciate it.

Just a few suggestions to make the journey more invigorating: 1.start with the adventure, end at SoulTree - that's when you need to calm down.

- 2. Explain the various activities that would be undertaken for which ever Badge we chose don't want to miss out on the activity.
- 3. I know this is difficult and subjective, but BIRDS! I keep sporting really exotic species around and would have loved that to be a part of the experience.
- 4. The exhibition can have more info on the trees of the campus and birds.

Overall, a great thumbs up for the amazing experience and creative creation.

PS. I loved the DIY activity

Akash Maheshwari

"Enriching" achieved

Lakshmipriya

Dear trees and toes,

First of all, Kudos to your thoughts that have gone behind making this service super fun and rejuvenating. I must say that the treehouse took me back to my childhood days.

I should also thank you for helping me find more spots I could hide away from my peers from time to time to think of just to do my 'own' stuff. Today, I took off time to pluck some fruits of a tree that lets its seed fall off one after the other.

Like the generally say, a lot of inspiration can come from just the space around you. Your service has been a perfect example of it.

Thank you and good luck

Shashank

- at SoulTree half the floor could be covered with pebbles. Would have been nice to walk over them.
- making something tangible with natural elements was good to break away from routine
- ginger jam was nice. Might have bought it if it was winter
- bingo was fun for sure. Felt like I was back in school. Thank you!
- muse is well curated. A museum amidst nature. Nice concept.

All the best, team 'trees and toes'

- May be walking barefoot on grass could also be added
- I wasn't told this was a chargeable activity when I registered. But was worth it.

Anonymous

Really good designed, I like the way you planned journey and also the places you guys designed.

Anonymous

So initially I got lost in my childhood, while I was sitting in the tree house. The chirping sound of birds, which we hear on the daily basis, but today it had some significance. It was kind of therapy, healing my inside. I should have acknowledged this before.

Then, I got to observe very random and new things in nature, which I never did being a grown-up. I used to do all this till I was 14 to 15 years. Then, the DIY the was all fun and excitement part, even though I couldn't finish it. It was really exciting. Then, last and very very important, biomimicry exhibition: things with which we live, we never really bothered and acknowledge their importance. I got to learn new things of flora and fauna, and this overall experience is so good, that would keep me encouraged to go through and inspire oneself.

Thanks Supriya, Indu and Anshika:)

Aswathy

Thank you for taking me through this amazing experience. Helped me explore a lot of this campus, which I would have otherwise never done by myself.

Sitting in the treehouse was one of the best moments in NID so far!

Shifali

The whole experience was relaxing, the sitting (SoulTree), collecting stuff, making things, Reading new tidbits (fun facts), wanderer space (new place to hangout and chill). Even listening to birds at this time. It makes you realise about our surrounding. Thanks:)

Kabya and Anuradha

Good work.

Now that you have cracked one part - keep thinking beyond... what next?

Good that you explored campus so well. Lovely initiative for service design.

SDMers loves things beyond they should love anticipating.

So all the best guys! Love

Isha

It was fun experience. Enjoyed the DIY section a lot.

- having grass path in museum area would be great.
- a treasure hunt would be fun
- marketing would help more helpful.

All the best for future



FUTURE SCOPE

Elements of this service could be applied in work spaces, offices, institutes, etc in urban areas.



DIY and Blind Sensory Game can be done in schools or residential areas **for kids** to sensitize them about nature from a young age



Nature Based DIY workshops could be organised for all age group where creative minds can come and explore.



2 SoulTree could be seen as an independent setup and could be used in offices to give employees some fresh breath of air, away from work and chaos.



The whole service set-up could be used as Nature themed park, a place that enriches and relaxes through nature and wonders of nature.



Workspaces & Office Space



Nature Parks



Residential Spaces



Educational Institutes

TEAM MEMBERS



Induja J Menon



Anshika Chaurasia



Supriya Patil



PICTURE GALLERY



